# Managing Difficult Conversations

We have so many interactions in the run of a day, it's reasonable to expect that some of them are going to be difficult. Whether these are conversations that you have in person, or you manage a virtual team and need to speak with someone in another city, there are things that you can do to make these conversations go smoothly. This training will give you the tools to manage difficult conversations and get the best results possible out of them.

#### What Will Students Learn?

- $\checkmark$ How to define their frame of reference
- How to establish a positive intent and a desired outcome
- $\checkmark$ Good communication skills
- $\checkmark$ How to draft a script for a difficult conversation
- Use specific steps to carry out a difficult conversation
- How to access additional resources as required
- How to maintain safety in a conversation

#### What Topics are Covered?

- Choosing to have the conversation
- Toolkit for successful conversations
- Choosing the time and place
- Framework for difficult conversations
- Conversation template
- Staying safe
- Role play practice

#### What's Included?

- Instruction by an expert facilitator
- ✓ Small, interactive classes

- Specialized manual and course materials
- certificate of completion

## **Pre-Registration Information**

Yes! I would like to attend Managing Difficult Conversations! Sign me up for the following session:

- □ 310 Oak Avenue, NBS Building 3<sup>rd</sup> floor Randburg.
- □ Accreditation : SETA : 12255

Bankseta : Bank-Corne180502

- All Training are from 9:00 a.m. until 3:30 p.m.
- Cost: Per person. Kindly contact the call centre
- Timeframe : 1-2 days



Address: 310 Oak Avenue, NBS Building 3<sup>rd</sup> Floor Randburg. Tel: 011 038 6367/ 011 038 6630 www.cornerstonehr.co.za Email: stephane@cornerstonehr.co.za

### **Banking Details**

- Account Name Account Number Bank Branch Code
- : 62653109283 : FNB : 620
- : Cornerstone Supreme