

## **Qualifi.net**

# Business Management



The Level 5 Diploma in Business Management is designed to provide a solid grounding in core principles and skills needed to take a management role in global organisations.

Upon successful completion of the Level 5 Diploma, you will be able to contribute positively to decisionmaking, process management and people management in your organisation.

## **Level 5 Diploma**

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## **Entry Requirements**

The Level 5 Diploma has been designed to be accessible to all motivated learners. An interview is required for entry into the programme and you must hold a Qualifi Level 4 Diploma or similar, and appropriate work experience.

### **Progression**

Upon completion of the Level 5 Diploma, you should be able to progress to:

- The final year or two of an undergraduate degree; or
- Employment in an associated profession.

Qualifi have transfer agreements with UK and US universities that recognise and transcript the Level 5 Diploma.

## Qualification

Qualifi are regulated by Ofqual (Office of the Qualifications and Examinations Regulator) to award the Level 5 Diploma in Business Management in England and Wales.

This qualification has been accredited to the National Qualification Framework (NQF) and has its unique Qualification Number (QAN).

The Qualifi Level 5 Diploma in Business Management QAN: 601/6049/4

## Learn More.

For more information about Qualifi Diplomas and progression agreements with UK and US universities, visit us at **Qualifi.net** 



## **Business Management**

## **Level 5 Diploma**

## **Qualification Structure**

The Level 5 Diploma in Business Management consists of six mandatory units.

## You must take all six of the following:

### **Responding to the Changing Business Environment**

Change is constant in global organisations. This unit examines the socio-economic environment, the way in which markets operate and the relationship between business and governments to gain an understanding of the way roles change among businesses, governments and their citizens. You will learn how to assess opportunities and threats that arise from change.

### **Effective Decision Making**

With the growth of IT and customisation, few decisions are straightforward enough to rely on answers that have been successful in the past. With so much information readily available, effective managers need to develop decisionmaking processes and skills that take advantage of all resources available to them. This unit equips you with the means to manage the decision-making process effectively.

### **Business Development**

Learn how to successfully launch a new business, product or service by working in teams to refine an idea, research demand and market opportunities as well as competitive aspects and create a strategic operational plan.

### **Business Models and Growing Organisations**

Managing a new or smaller growth organisation sometimes requires flexibility and creativity. In this unit you will learn how small businesses grow, reasons for success and how to assess and manage growth opportunities.

### **Customer Management**

Understanding customer expectations and implementing strategies for meeting and exceeding them define business success in most industries. You will learn current approaches to excellent service definition and delivery.

### **Risk Management and Organisations**

An important component of managing change is understanding the risk associated with various opportunities. This unit will prepare you to understand business risk, risk management and innovation and creativity.



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